WASHINGTON STATE DEPARTMENT OF REVENUE



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For more information, contact: Mike Gowrylow (360) 486-2113

Taxable Retail Sales Decline One-Half of One Percent in 2001

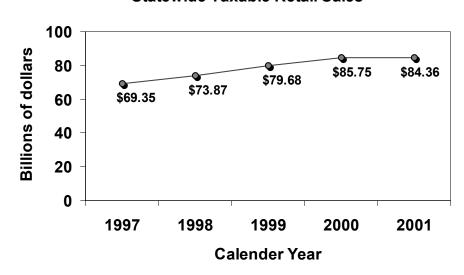
OLYMPIA, Wash., May 31, 2002— Taxable retail sales declined one half of one percent in 2001 compared to 2000, according to the Quarterly Business Review – 2001 just posted online by the Department of Revenue.

The report is located in the quarterly business review section of the statistical reports area of the agency's web site, http://dor.wa.gov, or go directly to http://dor.wa.gov/content/Statistical_Reports/stats_qbr.asp.

Taxable retail trade, a subset of the overall numbers that includes only retailers, increased one half of one percent over 2000. By comparison, overall taxable sales increased 6.4 percent between 1999 and 2000, and retail trade was up 6.5 percent.

Much of the weakness can be attributed to King County, which alone accounted for more than 44 percent of all sales. King County's sales declined 4.3 percent overall and 2.3 percent for retail trade.

Statewide Taxable Retail Sales



(more)

Two adjoining counties, Pierce and Snohomish, turned in positive numbers. Pierce was up 2.4 percent overall and 3.3 percent for retail trade, while Snohomish was up 0.3 percent and 1.1 percent, respectively. In Eastern Washington, Spokane's overall sales rose 0.8 percent and retail trade increased 2.3 percent.

Taxable retail sales and retail trade declined in several King County. Seattle was down 4.4 percent and 4 percent, respectively. Bellevue lost 10.7 percent and 8.6 percent, and Redmond was down 11.1 percent and 2.7 percent.

The numbers were stronger for several cities outside King County. Richland's sales jumped 22 percent overall and 9.6 percent for retail trade. Lacey was up 11.7 percent and 14.5 percent, respectively, while Issaquah experienced a 10 percent increase overall and a 6.6 percent increase in retail trade.

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TAXABLE RETAIL SALES BY COUNTY

All Taxable Retail Sales*

Retail Trade Only**

(\$000) add three digits to all figures

	Calendar 2000	Calendar 2001	Change	Calendar 2000	Calendar 2001	Change
Adams	\$164,707	\$163,036	-1.0%	\$47,747	\$55,682	16.6%
Asotin	155,330	147,262	-5.2%	90,780	89,415	-1.5%
Benton	1,606,309	1,801,558	12.2%	977,727	1,033,683	5.7%
Chelan	930,265	976,696	5.0%	501,443	504,834	0.7%
Clallam	664,285	686,016	3.3%	374,748	384,940	2.7%
Clark	3,312,943	3,375,916	1.9%	1,601,523	1,650,678	3.1%
Columbia	29,219	25,121	-14.0%	9,086	9,153	0.7%
Cowlitz	1,038,138	1,050,004	1.1%	576,944	572,027	-0.9%
Douglas	252,385	267,627	6.0%	154,305	158,375	2.6%
Ferry	27,514	33,398	21.4%	12,384	12,168	-1.7%
Franklin	634,537	651,109	2.6%	280,261	284,594	1.5%
Garfield	14,609	16,173	10.7%	5,444	5,577	2.4%
Grant	714,116	772,135	8.1%	353,887	347,071	-1.9%
Grays Harbor	711,931	653,929	-8.1%	377,124	360,350	-4.4%
Island	561,554	550,526	-2.0%	250,888	252,136	0.5%
Jefferson	274,212	268,674	-2.0%	110,599	111,735	1.0%
King	37,383,541	35,772,850	-4.3%	16,976,055	16,593,487	-2.3%
Kitsap	2,394,889	2,492,858	4.1%	1,511,582	1,571,702	4.0%
Kittitas	392,536	387,724	-1.2%	186,074	194,225	4.4%
Klickitat	113,330	262,261	131.4%	36,498	36,244	-0.7%
Lewis	887,809	952,037	7.2%	456,344	443,570	-2.8%
Lincoln	69,121	64,067	-7.3%	24,589	23,124	-6.0%
Mason	334,292	338,627	1.3%	175,913	183,907	4.5%
Okanagan	310,758	313,370	0.8%	170,005	165,315	-2.8%
Pacific	140,520	138,796	-1.2%	64,043	63,948	-0.1%
Pend Oreille	51,163	49,459	-3.3%	21,436	21,118	-1.5%
Pierce	8,270,643	8,553,624	3.4%	4,623,710	4,777,073	3.3%
San Juan	280,399	275,845	-1.6%	95,730	86,117	-10.0%
Skagit	1,646,212	1,758,955	6.8%	1,004,560	1,087,548	8.3%
Skamania	54,964	60,499	10.1%	11,505	11,430	-0.6%
Snohomish	7,834,929	7,858,877	0.3%	4,371,108	4,420,280	1.1%
Spokane	5,577,511	5,620,053	0.8%	3,024,669	3,094,584	2.3%
Stevens	228,934	232,894	1.7%	123,125	124,126	0.8%
Thurston	2,533,211	2,665,274	5.2%	1,425,744	1,498,032	5.1%
Wahkiakum	15,813	19,131	21.0%	5,386	5,543	2.9%
Walla Walla	505,793	540,124	6.8%	229,350	249,872	8.9%
Whatcom	2,149,644	2,112,073	-1.7%	1,162,250	1,168,551	0.5%
Whitman	338,464	326,313	-3.6%	134,342	136,337	1.5%
Yakima	2,140,980	2,122,049	-0.9%	1,189,554	1,158,792	-2.6%
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TOTALS	\$84,747,510	\$84,356,940	-0.5%	\$42,748,462	\$ 42,947,344	0.5%

^{*}All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

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^{**}Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

TAXABLE RETAIL SALES BY SELECTED CITIES

All Taxable Retail Sales*

Retail Trade Only**

(\$000) add three digits to all figures

	Calendar 2000	Calendar 2001	Change	Calendar 2000	Calendar 2001	Change
Aberdeen	\$344,349	\$327,553	-4.9%	\$241,727	\$232,721	-3.7%
Auburn	1,362,326	1,374,748	0.9%	741,144	780,728	5.3%
Bellevue	4,724,293	4,217,494	-10.7%	2,521,716	2,304,494	-8.6%
Bellingham	1,467,166	1,458,981	-0.6%	878,132	896,092	2.0%
Bremerton	560,191	575,710	2.8%	376,694	378,301	0.4%
Camas	132,710	133,270	0.4%	40,792	37,962	
Centralia	239,974	241,818	0.4%	143,162	139,291	-6.9% -2.7%
Chehalis	273,708	275,948	0.8%	192,144	195,542	1.8%
Colville				87,615		
Des Moines	131,248	132,191	0.7%	•	88,857	1.4%
	163,506	176,647	8.0%	89,146	88,901	-0.3%
Edmonds	492,272	473,866	-3.7%	299,852	290,562	-3.1%
Ellensburg	247,187	259,925	5.2%	136,252	144,876	6.3%
Everett	2,182,912	2,128,455	-2.5%	1,184,266	1,163,963	-1.7%
Federal Way	1,168,614	1,178,900	0.9%	770,567	772,357	0.2%
Fife	509,358	547,724	7.5%	286,170	331,991	16.0%
Issaquah	906,125	997,003	10.0%	546,595	582,855	6.6%
Kelso	204,366	193,765	-5.2%	137,934	125,866	-8.7%
Kennewick	997,210	1,080,899	8.4%	691,316	727,159	5.2%
Kent	2,239,262	2,195,417	-2.0%	849,753	826,570	-2.7%
Kirkland	1,424,701	1,306,652	-8.3%	779,664	739,175	-5.2%
Lacey	443,263	495,040	11.7%	256,225	293,409	14.5%
Longview	578,062	590,042	2.1%	340,681	343,221	0.7%
Lynnwood	1,693,332	1,719,624	1.6%	1,244,263	1,219,123	-2.0%
Marysville	395,080	394,207	-0.2%	220,233	221,543	0.6%
Mercer Island	257,616	272,958	6.0%	53,736	51,283	-4.6%
Moses Lake	375,111	383,675	2.3%	226,038	222,072	-1.8%
Mount Vernon	427,947	435,072	1.7%	286,841	290,907	1.4%
Mountlake Terrace	138,389	155,726	12.5%	62,661	58,373	-6.8%
Oak Harbor	245,621	241,722	-1.6%	156,688	157,206	0.3%
Olympia	1,391,499	1,430,523	2.8%	853,072	876,246	2.7%
Omak	97,310	97,478	0.2%	73,502	73,158	-0.5%
Pasco	567,045	582,223	2.7%	266,778	272,518	2.2%
Port Angeles	257,000	253,159	-1.5%	143,497	140,558	-2.0%
Port Townsend	136,055	140,292	3.1%	69,456	70,508	1.5%
Pullman	242,293	230,097	-5.0%	104,806	107,230	2.3%
Puyallup	1,306,303	1,323,985	1.4%	931,848	1,002,421	7.6%
Redmond	1,922,108	1,708,255	-11.1%	708,404	689,167	-2.7%
Renton	1,695,021	1,697,418	0.1%	977,862	958,423	-2.0%
Richland	434,943	530,449	22.0%	223,124	244,629	9.6%
SeaTac	815,659	810,434	-0.6%	137,871	149,655	8.5%
Seattle	13,625,486	13,024,765	-4.4%	5,530,990	5,311,353	-4.0%
Shelton	159,313	159,647	0.2%	105,447	104,891	-0.5%
Spokane	3,210,472	3,140,783	-2.2%	1,720,704	1,677,313	-2.5%
Sunnyside	204,295	201,355	-1.4%	127,709	128,909	0.9%
Tacoma	3,440,507	3,527,642	2.5%	1,944,341	1,925,549	-1.0%
Tukwila	2,045,085	1,858,361	-9.1%	1,186,561	1,179,778	-0.6%
Vancouver	1,946,217	1,926,259	-1.0%	1,012,034	1,003,016	-0.9%
Walla Walla	384,742	411,966	7.1%	201,573	208,318	3.3%
Wenatchee	541,611	569,592	5.2%	329,321	333,762	1.3%
Yakima	1,168,666	1,176,023	0.6%	687,276	665,136	-3.2%

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